

Andrea Kretchmer
Founding Principal at Xenolith Partners LLC

Andrea Kretchmer is a developer of affordable housing and mixed-use projects in New York and Connecticut. Andrea is a founding principal at Xenolith Partners LLC, a woman-owned affordable housing development company. At Xenolith, Andrea focuses on new construction of mixed-use developments. Her interests include cultivating for-profit and non-profit partnerships; government, community and industry relations; and the pursuit of municipally-owned development sites.

Andrea has developed more than 1200 units of affordable and supportive housing, and has 500 more in predevelopment. Andrea's developments include community facility space and supportive services. Among the populations served are formerly homeless individuals and families, survivors of domestic violence, those returning from incarceration and persons living with HIV/AIDS. Fitness, and passive and active recreation spaces are a focus of Andrea's development projects. Xenolith is a certified WBE in New York City, New York State, Connecticut, Massachusetts and New Jersey. Andrea is a leader among WBE developers, working with lenders, investors and municipal agencies to support the participation and evolution of other WBE firms.

Prior to starting Xenolith, Andrea was also a founding principal of The Kretchmer Companies LLC, a woman-owned affordable housing development firm based in New York City and spent several years with a mixed-use developer based in Westchester County. With those firms, Andrea completed the development of Coney Island Commons and Stanley Commons, both 200,000+ sf mixed-use projects with large community facility spaces including a 43,000 sf YMCA. Andrea's Connecticut experience includes the adaptive re-use of a historic mill in Stonington, CT and an award-winning 80-unit mixed-income Passive House development in New Britain, CT,

Andrea began her career as a practicing geologist. She has extensive experience in the investigation and remediation of contaminated sites throughout the New York metropolitan area. Her experience includes a wide scope of soil, surface water, ground water and ecological investigations. Andrea brings the unique combination of brownfield and real estate development to her projects.

Andrea received her Bachelor's Degree from Colgate University and her Master's Degree in Geology from UCLA. Andrea is the Membership Chair and a Board Member at the New York State Association for Affordable Housing (NYSFAH) and is a Fellow at the Urban Design Forum. Her past board services include Citizens Housing and Planning Council, the Brooklyn Chamber of Commerce, the New York City Brownfield Partnership, the Bronx Real Estate Summit and Congregation Rodeph Shalom.